

CONTRACTOR MARK UP OF REPLACEMENT PARTS

PART COST MARK UP TABLE [for mark-up only use: (factor * cost) – cost]

\$0 - \$9.99	2.50 x cost = final price for parts and mark-up
\$10.00 - \$49.99	2.00 x cost = final price for parts and mark-up
\$50.00 - \$74.99	1.70 x cost = final price for parts and mark-up
\$75.00 - \$99.99	1.65 x cost = final price for parts and mark-up
\$100.00 - \$149.99	1.45 x cost = final price for parts and mark-up
\$150.00 - \$250.00	1.35 x cost = final price for parts and mark-up
\$250.00 up	1.20 x cost = final price for parts and mark-up
Refrigerant	1.50 x cost = final price for parts and mark-up

CONTRACTOR SERVICE RATES

Flat Rate Per Hour of \$125.00

REPAIR/REPLACEMENT TIME SCHEDULE LABOR ONLY			
ALL HVAC REPAIR AND PLUMBING THRU 10-TON CAPACITY			
REFRIGERANT	JOB HOURS	ELECTRICAL	JOB HOURS
Compressor	4	Cad Call	1
Accumulator	3	Capacitor Circuit Board	1
Coil	3	Heater Element	1
Expansion Valve	3	Contractor-Crank Heater	1
Header/Dist.	3	Defrost/Control	1
Metering Device	3	Fan Switch/Control	1
Reversing Valve	3	Fuse Block	1
Check Valve	2	Module	1
Drier	2	Motor (Cord/Furn)	1
Leak-Restriction	2	Overload (External)	1
Muffler	2	Relay/Capacitor	1
Pressure Switch	2	Solenoid	1
Receiver	2	Start/Assist	1
Service Valve	2	Switch/Sequencer	1
Tubing	2	Thermocouple	1
Timer	1	Transformer	1
Wire-Ignition Switch	1	Misc. Wiring	1

Initials: _____

MECHANICAL/GENERAL	JOB HOURS	COMBUSTION	JOB HOURS
Bearing	1	Heater Exchange	4
Belt/Pulley	1	Blower Assembly	2
Damper	1	Burner	1
Drain Pan	1	Comb/Vent Blower	1
Fan/Blower	1	Gas Valve	1
Motor Mount	1	Igniter	1
Orifice	1	Nozzle	1
Pulley Shaft	1	Orifice	1
Spring	1	Pilot	1
Misc.	1	Pump/Oil	1

PLUMBING	JOB HOURS
Boiler Pump (Circulator)	2
Storage Tanks (up to 100)	2
Toilets Residential	1
Garbage Disposal	1
Hot Water Dispenser	1
Whirlpool Pump	1
Water Heater	1
Tank Replacement up to 50	2
Tank Replacement 51+	3
Pressure Relief	1
Sump Pump	1
Sewage or Sand Mound	1
Well Pump	2.5
Fireplace Heater	1.5
Pellet Stove	1.5

Initials: _____